



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 18

CTC

Market Report
· Fair demand.
· Selected better liquoring Assams sold well.
· Remainder irregularly easier. Dooars tended irregularly easier following a decline in quality.

Buying Analysis

· Hindustan Unilever : Selected enquiry on the mediums. Tata Global : Quiet.
· Exporters: Some enquiry on bolder Broken.
· Western India: Operated on the better teas.

Orthodox

Market Report
· Strong demand.
· Whole leaf grades sold at firm to occasionally dearer rates barring select GFOP, FOP and OP grades which sold at irregularly lower rates.
· Broken and Fannings firm around last.

Buying Analysis

· CIS: Active.
· Middle East: Very Active.
· Other internals & locals: Selective.

DUST

Market Report
· Fair demand.
· Better Assams met with selective demand and witnessed some withdrawals.
· Plain Assams barely steady and irregularly easier. Better Dooars irregularly lower.

Buying Analysis

· Hindustan Unilever : Selective Tata Global : Quiet.
· Other internals and Locals : Fair Support.
· Western India: Selective on the better teas.

Darjeeling

Market Report
· Good demand.
· Whole leaf grades readily absorbed. Exporters active.
· Local and internal good support on lower elevation Whole leaf and broken grades.

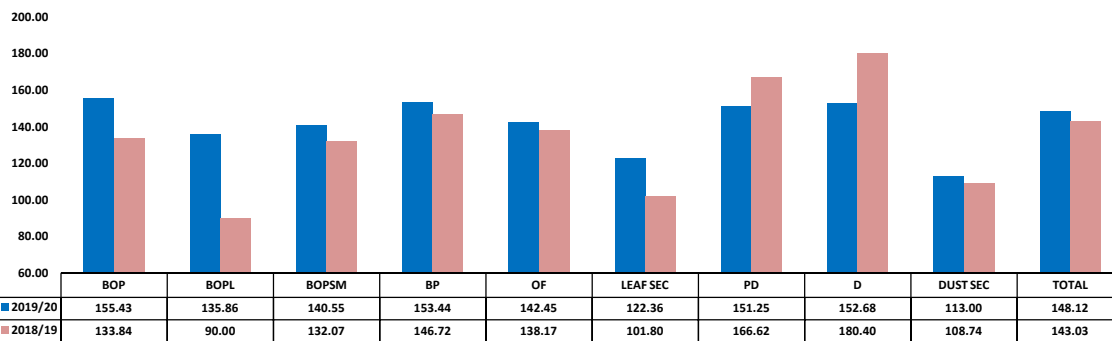
AUCTION AVERAGES

	2019/20			2018/19			UPTO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2019/20	2018/19	2017/18
CTC LEAF	160.83	150.43	10.40	151.96	145.08	6.88	149.06	139.64	135.08
DUST	151.00	157.81	-6.81	173.53	173.76	-0.23	144.17	159.10	143.27
TOTAL	158.52	151.90	6.62	156.77	150.41	6.36	148.12	143.03	136.36
ORTHODOX	272.57	271.03	1.54	230.44	219.76	10.68	264.31	215.64	219.26
DARJEELING	666.56	535.83	130.73	860.23	609.78	250.45	581.84	805.80	694.27
ALL TEAS	202.30	188.95	13.35	183.10	167.00	16.10	181.35	163.37	151.44

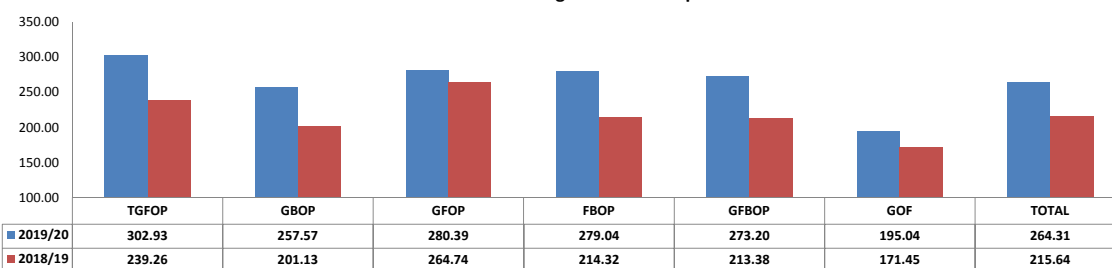
KOLKATA AUCTION AVERAGES

SALE	2019/20						2018/19					
	14	15	16	17	18	19	14	15	16	17	18	19
CTC LEAF	121.26	149.27	149.25	150.43	160.83		122.81	116.00	145.03	145.08	151.96	161.91
DUST	109.19	129.51	161.46	157.81	151.00		103.33	107.34	167.90	173.76	173.53	174.17
TOTAL	118.60	147.34	150.44	151.90	158.52		119.63	114.91	147.20	150.41	156.77	165.65
ORTHODOX	190.89	236.74	255.11	271.03	272.57		183.99	174.89	216.06	219.76	230.44	223.02
DARJEELING	212.45	259.86	906.42	535.83	666.56		-	-	798.34	609.78	860.23	729.50

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 18



Kolkata Grade Wise Averages Orthodox Upto Sale 18



OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST														
	THIS SALE					LAST SALE					TO DATE			
	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
BROKENS	1,194,122	742,479	163.31	38%		746,471	534,857	152.35	28%		3,305,764	2,261,899	151.17	32%
FANNINGS	417,017	229,749	158.52	45%		254,111	161,405	147.71	36%		1,052,181	627,651	151.53	40%
LEAF SEC.	124,698	84,539	145.38	32%		30,344	29,823	132.07	2%		288,283.0	236,368.0	122.36	18%
LEAF TOTAL	1,735,837.2	1,056,767.7	160.84	39%		1,030,926.5	726,084.7	150.49	30%		4,646,227.8	3,125,917.6	149.06	33%
DUST	542,973	251,276	157.90	54%		256,691	157,725	164.16	39%		1,060,610	588,104	152.21	45%
DUST SEC.	99,931	73,051	127.14	27%		27,988	24,289	114.64	13%		192,169	151,843	113.00	21%
DUST TOTAL	642,903.1	324,327.0	150.97	50%		284,678.7	182,013.7	157.55	36%		1,252,778.5	739,947.1	144.17	41%
TOTAL	2,378,740.3	1,381,094.7	158.52	42%		1,315,605.2	908,098.4	151.90	31%		5,899,006.3	3,865,864.6	148.12	34%
OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX														
WHOLE LEAF	288,377	284,855	290.18	1%		155,882	154,456	291.02	1%		561,590	553,187	285.41	1%
BROKENS	331,875	325,862	274.11	2%		164,373	162,459	267.54	1%		632,586	612,634	266.35	3%
FANNINGS	75,688	53,539	217.03	29%		59,856	28,845	195.83	52%		264,117	109,820	194.20	58%
SECONDARY	33,119	32,393	195.36	2%		6,069	5,446	206.01	10%		60,267	58,918	175.73	2%
ORTH. TOTAL	729,059.8	696,649.4	272.63	4%		386,180.2	351,206.1	271.02	9%		1,518,560.5	1,334,558.4	264.31	12%
OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING														
WHOLE LEAF	24,702	17,625	777.72	29%		9,025	6,981	882.08	23%		39,744	27,887	788.86	30%
BROKENS	4,953	4,727	400.24	5%		5,341	5,240	192.47	2%		16,451	11,418	281.45	31%
FANNINGS	3,337	2,310	363.72	31%		2,393	1,515	145.83	0%		14,894	6,320	211.03	58%
DARI. TOTAL	32,992.0	24,662.2	666.59	25%		16,758.2	13,735.8	537.82	18%		71,089.1	45,624.3	581.84	36%

PRICE RANGE	CTC LEAF					DUST				
	2019/20		UP TO SALE 18			2019/20		UP TO SALE 18		
	SALE 18	SALE 17	2019/20	2018/19	2017/18	SALE 18	SALE 17	2019/20	2018/19	2017/18
BELOW 100	0.99	1.18	6.01	17.80	15.24	3.52	6.48	11.33	15.63	9.67
BETWEEN 100.00-119.99	15.02	29.84	23.11	22.23	36.89	7.03	13.78	17.73	7.40	23.67
BETWEEN 120.00-139.99	24.53	26.32	27.17	18.77	14.61	31.04	16.55	23.54	12.53	19.69
BETWEEN 140.00-159.99	14.13	8.66	11.11	10.19	8.71	17.88	11.76	11.92	9.66	10.41
BETWEEN 160.00-179.99	10.68	9.31	7.54	7.30	4.91	19.57	14.99	12.76	11.42	16.14
BETWEEN 180.00-199.99	11.45	5.90	6.27	8.16	6.22	10.98	19.16	11.28	18.25	10.09
BETWEEN 200.00-219.99	14.58	7.56	9.50	8.38	6.99	7.63	11.05	7.76	17.40	7.16
ABOVE 220	8.62	11.23	9.29	7.17	6.44	2.35	6.23	3.68	7.71	3.16

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
	2019/20		UP TO SALE 18				2019/20		UP TO SALE 18
	SALE 18	SALE 17	2019/20	2018/19	2017/18		SALE 18	SALE 17	2019/20
BELOW 140	0.40	0.83	3.18	9.39	1.63	BELOW 300.00	8.58	37.55	25.06
BETWEEN 140.00-159.99	0.40	0.90	1.17	3.22	1.51	BETWEEN 301.00-400.99	8.80	12.21	9.66
BETWEEN 160.00-179.99	1.37	1.22	1.54	5.23	6.52	BETWEEN 401.00-500.99	8.69	3.27	7.18
BETWEEN 180.00-199.99	2.46	1.77	2.31	7.33	4.53	BETWEEN 501.00-600.99	15.35	12.47	12.28
BETWEEN 200.00-219.99	4.66	2.40	4.01	20.9	34.58	BETWEEN 601.00-700.99	14.49	4.21	9.62
ABOVE 220	90.71	92.89	87.79	53.93	51.54	ABOVE 701.00	44.09	30.29	36.20

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2019					LAST YEAR-2018					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
19	38241	29390	2151	13222	83004	43653	35542	1838	16146	97179	-5412	-6152	313	-2924	-14175
20	50821	32193	3387	17433	103834	48324	31576	2424	16685	99009	2497	617	963	748	4825
21	61777	37994	4443	22331	126545	54664	33170	2391	24035	114260	7113	4824	2052	-1704	12285
TOTAL	150839	99577	9981	52986	313383	146641	100288	6653	56866	310448	4198	-711	3328	-3880	2935

