



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 17

CTC	
Market Report	
· Good demand.	
· Small weight of Assams tended irregularly easier following a decline in quality.	
· Better Doors around last levels. Plainer sorts barely steady and irregularly easier.	

Buying Analysis	
· Hindustan Unilever : Quiet Tata Global : Selective enquiry on plainer sorts.	
· Other internals and locals: Good Support. Exporters: Some enquiry on bolder Broken & Fannings.	
· Western India: Operated on the better teas.	

Orthodox	
Market Report	
· Strong demand.	
· All sorts readily absorbed at fully firm to dearer rates.	

Buying Analysis	
· CIS: Active .	
· Middle East: Very Active.	
· Other internals & locals: Selective.	

DUST	
Market Report	
· Good demand.	
· Selected liquoring Assams barely steady and sold in line with quality.	
· Reminder tended irregularly easier.	

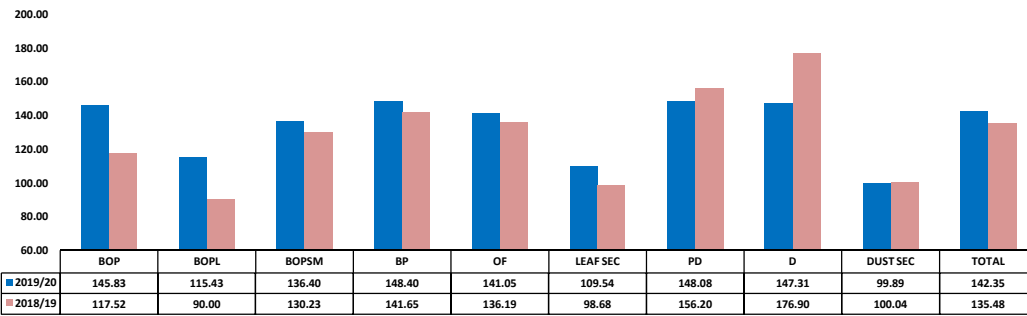
Buying Analysis	
· Hindustan Unilever and Tata Global : Selective.	
· Other internals : Good Support	
· Western India: Operated on the better teas.	

Darjeeling	
Market Report	
· Good demand.	
· Whole leaf grades readily absorbed. Exporters active.	
· Local and internal good support on lower elevation Whole leaf and broken grades.	

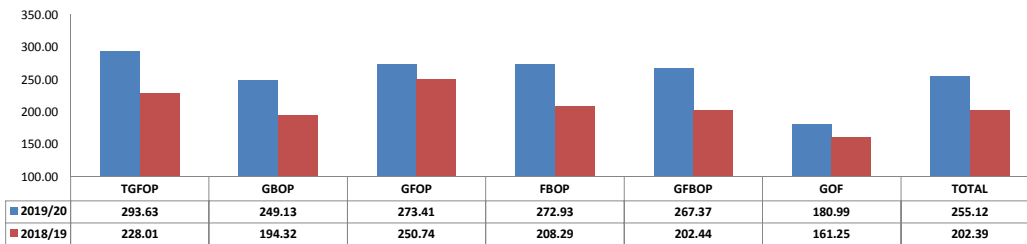
	AUCTION AVERAGES			2018/19			UPTO SALE 17		
	2019/20			SALE 17	SALE 16	+/-	2019/20	2018/19	2017/18
	SALE 17	SALE 16	+/-						
CTC LEAF	150.43	149.25	1.18	145.08	145.03	0.05	143.05	133.48	131.66
DUST	157.81	161.46	-3.65	173.76	167.90	5.86	138.86	147.10	136.63
TOTAL	151.90	150.44	1.46	150.41	147.20	3.21	142.35	135.48	132.35
ORTHODOX	271.03	255.11	15.92	219.76	216.06	3.70	255.12	202.39	217.40
DARJEELING	535.83	906.42	-370.59	609.78	798.34	-188.56	482.12	718.58	589.44
ALL TEAS	188.95	175.28	13.67	167.00	164.49	2.51	167.51	151.04	141.35

KOLKATA AUCTION AVERAGES								
SALE	14		15		16		17	
	2018/19	2017/18	2018/19	2017/18	2018/19	2017/18	2018/19	2017/18
CTC LEAF	121.26	122.81	149.27	116.00	149.25	145.03	145.08	150.43
	109.19	103.33	129.51	107.34	161.46	167.90	157.81	173.76
DUST	109.19	103.33	129.51	107.34	161.46	167.90	157.81	173.76
	118.60	119.63	147.34	114.91	150.44	147.20	151.90	156.77
TOTAL	118.60	119.63	147.34	114.91	150.44	147.20	151.90	156.77
	190.89	183.99	236.74	174.89	255.11	219.76	271.03	230.44
ORTHODOX	190.89	183.99	236.74	174.89	255.11	219.76	271.03	230.44
	212.45	212.45	259.86	259.86	906.42	906.42	535.83	535.83
DARJEELING	212.45	212.45	259.86	259.86	906.42	906.42	535.83	535.83
	-	-	-	-	798.34	609.78	860.23	729.50

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 17



Kolkata Grade Wise Averages Orthodox Upto Sale 17



OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST														
	THIS SALE					LAST SALE					TO DATE			
	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
BROKENS	746,471	534,857	152.35	28%		500,310	358,296	151.76	28%		2,111,642	1,519,420	145.23	28%
FANNINGS	254,111	161,405	147.71	36%		161,167	100,597	146.36	38%		635,163	397,901	147.49	37%
LEAF SEC.	30,344	29,823	132.07	2%		25,366	24,263	124.23	4%		163,585	151,829	109.54	7%
LEAF TOTAL	1,030,926.5	726,084.7	150.49	30%		686,842.9	483,156.3	149.25	30%		2,910,390.6	2,069,149.9	143.05	29%
DUST	256,691	157,725	164.16	39%		75,083	43,902	170.41	42%		517,637	336,828	147.97	35%
DUST SEC.	27,988	24,289	114.64	13%		9,578	8,228	113.91	14%		92,238	78,792	99.89	15%
DUST TOTAL	284,678.7	182,013.7	157.55	36%		84,661.4	52,130.0	161.49	38%		609,875.4	415,620.0	138.86	32%
TOTAL	1,315,605.2	908,098.4	151.90	31%		771,504.3	535,286.3	150.44	31%		3,520,266.0	2,484,769.9	142.35	29%
OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX														
WHOLE LEAF	155,882	154,456	291.02	1%		68,889	66,165	277.39	4%		273,213	268,332	280.34	2%
BROKENS	164,373	162,459	267.54	1%		74,011	70,070	253.88	5%		300,710	286,771	257.53	5%
FANNINGS	59,856	28,845	195.83	52%		24,062	11,559	168.13	52%		188,429	56,834	172.07	70%
SECONDARY	6,069	5,446	206.01	10%		4,039	4,039	158.24	0%		27,148	26,252	151.75	2%
ORTH. TOTAL	386,180.2	351,206.1	271.02	9%		171,001.2	151,832.8	255.05	11%		789,500.7	638,462.0	255.12	19%
OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING														
WHOLE LEAF	9,025	6,981	882.08	23%		2,768	1,468	944.46	47%		15,042	10,261	807.99	32%
BROKENS	5,341	5,240	192.47	2%		122	122	451.00	0%		11,498	6,691	197.52	42%
FANNINGS	2,393	1,515	145.83	37%		0	0	0.00	0%		11,557	4,010	123.08	65%
DARJ. TOTAL	16,758.2	13,735.8	537.82	18%		2,890.1	1,590.2	906.47	45%		38,097.1	20,962.1	482.12	45%

PRICE RANGE	CTC LEAF					DUST				
	2019/20		UP TO SALE 17			2019/20		UP TO SALE 17		
	SALE 17	SALE 16	2019/20	2018/19	2017/18	SALE 17	SALE 16	2019/20	2018/19	2017/18
BELOW 100	1.18	1.53	8.58	19.80	18.24	6.48	3.95	17.42	25.01	12.42
BETWEEN 100.00-119.99	29.84	29.5	27.25	24.16	38.22	13.78	30.51	26.08	8.14	31.31
BETWEEN 120.00-139.99	26.32	28.55	28.52	22.34	15.25	16.55	8.36	17.69	15.40	19.80
BETWEEN 140.00-159.99	8.66	13.35	9.57	9.56	6.60	11.76	6.66	7.28	9.58	8.95
BETWEEN 160.00-179.99	9.31	4.21	5.94	5.85	2.68	14.99	2.41	7.44	9.40	7.79
BETWEEN 180.00-199.99	5.90	3.29	3.62	5.21	5.20	19.16	21.32	11.52	9.85	9.81
BETWEEN 200.00-219.99	7.56	8.25	6.90	6.56	7.30	11.05	14.57	7.85	14.01	6.71
ABOVE 220	11.23	11.32	9.63	6.52	6.51	6.23	12.23	4.73	8.61	3.21

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
	2019/20		UP TO SALE 17				2019/20		UP TO SALE 17
	SALE 17	SALE 16	2019/20	2018/19	2017/18		SALE 17	SALE 16	2019/20
BELOW 140	0.83	3.89	6.30	16.45	3.10	BELOW 300.00	37.55	0.00	44.45
BETWEEN 140.00-159.99	0.90	2.30	2.01	5.54	1.98	BETWEEN 301.00-400.99	12.21	0.00	10.68
BETWEEN 160.00-179.99	1.22	1.40	1.73	6.20	8.61	BETWEEN 401.00-500.99	3.27	7.70	5.40
BETWEEN 180.00-199.99	1.77	2.45	2.13	9.46	5.21	BETWEEN 501.00-600.99	12.47	6.57	8.67
BETWEEN 200.00-219.99	2.40	3.82	3.30	17.51	25.73	BETWEEN 601.00-700.99	4.21	21.48	3.89
ABOVE 220	92.89	86.14	84.53	44.84	55.38	ABOVE 701.00	30.29	70.83	26.91

SALE NO	THIS YEAR-2019					LAST YEAR-2018					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
	18	53471	33580	2562	16545	106158	43059	29431	969	11041	84500	10412	4149	1593	5504
19	38241	29390	2151	13222	83004	43653	35542	1838	16146	97179	-5412	-6152	313	-2924	-14175
20	50821	32193	3387	17433	103834	48324	31576	2424	16685	99009	2497	617	963	748	4825
TOTAL	142533	95163	8100	47200	292996	135036	96549	5231	43872	280688	7497	-1386	2869	3328	12308

