



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 16

CTC	
Market Report	
· Good demand.	
· Small weight of good Assams tended irregularly lower.	
· Good Dooars sold around last levels, mediums barely steady and irregularly easier.	

Buying Analysis	
· Major Blenders: Quiet .	
· Other internals and locals: Good Support.	
· Exporters: Some enquiry on the bolder broken.	

Orthodox	
Market Report	
· Strong demand.	
· Whole leaf and broken sold at fully firm rates.	
· Fannings irregularly lower and at times witnessing withdrawals.	

Buying Analysis	
· CIS: Active.	
· Middle East: Active.	
· Other internals & locals: Selective.	

DUST	
Market Report	
· Fair demand .	
· Selected liquoring Assams sold well in line with quality.	
· Dooars tended easier following quality with plainer sorts seeing some withdrawals.	

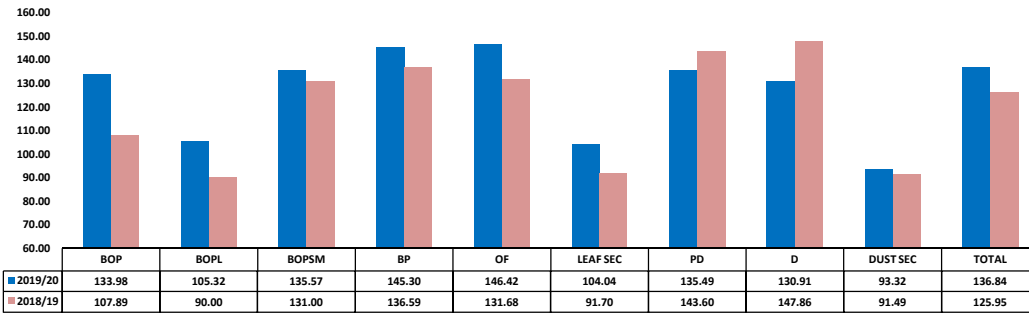
Buying Analysis	
· Western India and locals : Mainstay	
· Major blenders: Quiet.	
· Other internals: Fair support .	

Darjeeling	
Market Report	
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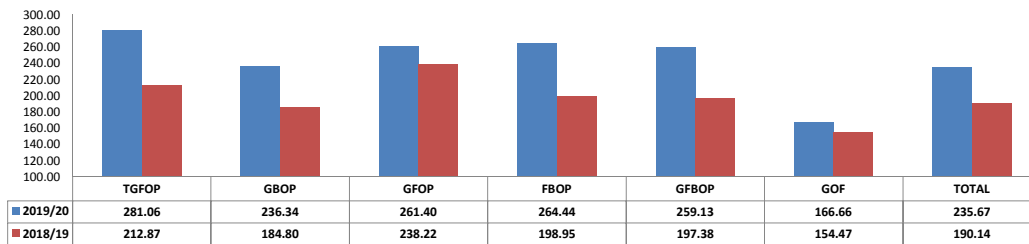
	AUCTION AVERAGES			2018/19			UPTO SALE 16		
	2019/20			SALE 16	SALE 15	+/-	2019/20	2018/19	2017/18
	SALE 16	SALE 15	+/-						
CTC LEAF	149.25	149.27	-0.02	145.03	116.00	29.03	139.03	126.60	125.56
DUST	161.46	129.51	31.95	167.90	107.34	60.56	124.29	121.23	124.48
TOTAL	150.44	147.34	3.10	147.20	114.91	32.29	136.84	125.95	125.42
ORTHODOX	255.11	236.74	18.37	216.06	174.89	41.17	235.67	190.14	216.17
DARJEELING	906.42	259.86	646.56	798.34	-	798.34	376.23	798.34	434.94
ALL TEAS	175.28	160.75	14.53	164.49	123.78	40.71	152.94	140.62	130.45

KOLKATA AUCTION AVERAGES							
SALE	14	15	16	17	18	19	
CTC LEAF	2018/19	121.26	149.27	149.25			
	2017/18	122.81	116.00	145.03	145.08	151.96	161.91
DUST	2018/19	109.19	129.51	161.46			
	2017/18	103.33	107.34	167.90	173.76	173.53	174.17
TOTAL	2018/19	118.60	147.34	150.44			
	2017/18	119.63	114.91	147.20	150.41	156.77	165.65
ORTHODOX	2018/19	190.89	236.74	255.11			
	2017/18	183.99	174.89	216.06	219.76	230.44	223.02
DARJEELING	2018/19	212.45	259.86	906.42			
	2017/18	-	-	798.34	167.00	860.23	729.50

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 16



Kolkata Grade Wise Averages Orthodox Upto Sale 16



OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST														
	THIS SALE					LAST SALE					TO DATE			
	OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %		OFFERED	SOLD	AVG.	OUT %
BROKENS	500,310	358,296	151.76	28%		397,713	271,448	149.53	32%		1,365,171	984,563	141.36	28%
FANNINGS	161,167	100,597	146.36	38%		127,462	71,273	159.76	44%		381,052	236,496	147.34	38%
LEAF SEC.	25,366	24,263	124.23	4%		30,649	21,535	111.37	30%		133,241	122,005	104.04	8%
LEAF TOTAL	686,842.9	483,156.3	149.25	30%		555,823.7	364,255.2	149.28	34%		1,879,464.2	1,343,064.2	139.03	29%
DUST	75,083	43,902	170.41	42%		60,769	31,333	141.69	48%		260,946	179,103	133.71	31%
DUST SEC.	9,578	8,228	113.91	14%		12,634	7,678	80.85	39%		64,250	54,503	93.32	15%
DUST TOTAL	84,661.4	52,130.0	161.49	38%		73,402.7	39,011.0	129.72	47%		325,196.7	233,606.3	124.29	28%
TOTAL	771,504.3	535,286.3	150.44	31%		629,226.4	403,266.2	147.39	36%		2,204,660.9	1,576,670.5	136.84	28%
OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX														
WHOLE LEAF	68,889	66,165	277.39	4%		27,573	26,967	268.26	2%		117,331	113,876	265.86	3%
BROKENS	74,011	70,070	253.88	5%		36,498	30,812	241.68	16%		136,337	124,312	244.45	9%
FANNINGS	24,062	11,559	168.13	52%		50,494	8,070	132.67	84%		128,573	27,989	147.59	78%
SECONDARY	4,039	4,039	158.24	0%		2,579	2,579	167.68	0%		21,079	21,079	137.74	0%
ORTH. TOTAL	171,001.2	151,832.8	255.05	11%		117,142.8	68,427.7	236.51	42%		403,320.8	287,256.2	235.67	29%
OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING														
WHOLE LEAF	2,768	1,468	944.46	47%		1,148	440	684.78	62%		6,017	3,280	650.30	45%
BROKENS	122	122	451.00	0%		958	0	0.00	100%		6,157	1,451	215.75	76%
FANNINGS	0	0	0.00	0%		4,536	1,247	109.93	73%		9,164	2,496	109.28	73%
DARJ. TOTAL	2,890.1	1,590.2	906.47	45%		6,640.9	1,686.5	259.84	75%		21,338.9	7,226.3	376.23	66%

PRICE RANGE	CTC LEAF					DUST				
	2019/20		UP TO SALE 16			2019/20		UP TO SALE 16		
	SALE 16	SALE 15	2019/20	2018/19	2017/18	SALE 16	SALE 15	2019/20	2018/19	2017/18
BELOW 100	1.53	3.29	12.57	22.44	19.82	3.95	20.64	25.94	40.56	16.67
BETWEEN 100.00-119.99	29.5	21.08	25.85	23.71	41.00	30.51	32.26	35.66	12.80	42.04
BETWEEN 120.00-139.99	28.55	37.78	29.71	26.50	17.58	8.36	19.50	18.58	20.31	20.03
BETWEEN 140.00-159.99	13.35	8.78	10.06	11.23	7.23	6.66	5.39	3.78	10.54	8.11
BETWEEN 160.00-179.99	4.21	3.75	4.12	5.52	1.39	2.41	3.19	1.55	3.40	2.48
BETWEEN 180.00-199.99	3.29	2.92	2.39	2.39	1.72	21.32	4.07	5.56	2.54	4.03
BETWEEN 200.00-219.99	8.25	10.53	6.54	3.13	5.40	14.57	11.2	5.36	5.92	4.01
ABOVE 220	11.32	11.86	8.77	5.09	5.86	12.23	3.74	3.56	3.94	2.64

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2019/20		UP TO SALE 16				% OF TEAS SOLD	2019/20		UP TO SALE 16
	SALE 16	SALE 15	2019/20	2018/19	2017/18			SALE 16	SALE 15	2019/20
BELOW 140	3.89	13.11	12.97	23.37	6.12	BELOW 300.00	0.00	73.90	57.56	
BETWEEN 140.00-159.99	2.30	1.78	3.36	7.57	3.31	BETWEEN 301.00-400.99	0.00	5.05	7.77	
BETWEEN 160.00-179.99	1.40	2.91	2.36	7.83	7.89	BETWEEN 401.00-500.99	7.70	0.00	9.45	
BETWEEN 180.00-199.99	2.45	1.34	2.58	10.81	5.87	BETWEEN 501.00-600.99	6.57	0.00	1.44	
BETWEEN 200.00-219.99	3.82	3.19	4.40	12.68	22.19	BETWEEN 601.00-700.99	21.48	0.00	3.28	
ABOVE 220	86.14	77.68	74.33	37.74	54.63	ABOVE 701.00	70.83	21.02	20.49	

SALE NO	THIS YEAR-2019					LAST YEAR-2018					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
	17	32853	18292	699	7647	59491	29606	13374	477	5800	49257	3247	4918	222	1847
18	53471	33580	2562	16545	106158	43059	29431	969	11041	84500	10412	4149	1593	5504	21658
19	38241	29390	2151	13222	83004	43653	35542	1838	16146	97179	-5412	-6152	313	-2924	-14175
TOTAL	124565	81262	5412	37414	248653	116318	78347	3284	32987	230936	8247	2915	2128	4427	17717

