



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 15

CTC	
Market Report	
· Fair demand.	
· Nominal weight of new season Assam broken sold well, fannings saw some withdrawals.	
· Good Doors sold between 205-230 while plainer Doors sold between 115-135.	

Buying Analysis	
· Hindustan Unilever : Quiet Tata Global : Selective enquiry.	
· Other internals and locals: Good Support.	
· Exporters: Operated	

Orthodox	
Market Report	
· Strong demand	
· All new season teas on offer sold at levels higher than last year.	

Buying Analysis	
· CIS: Operated .	
· Middle East: Active.	
· Other internals & locals: Selective.	

DUST	
Market Report	
· Good demand .	
· Nominal quantity of new season Assams sold at levels lower than last year.	
· Doors witnessed fair demand and were barely steady. Old season teas readily absorbed.	

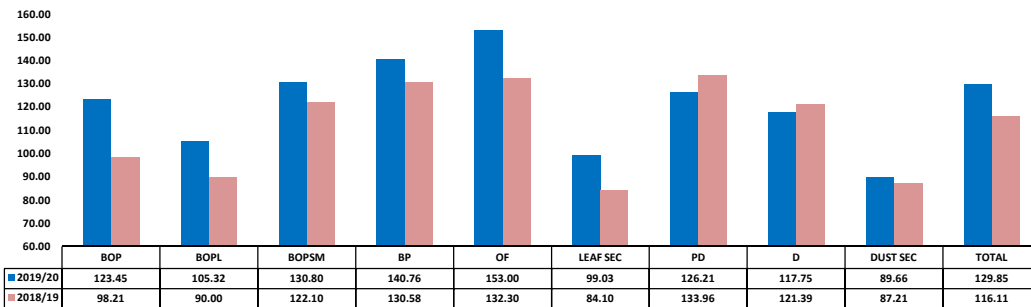
Buying Analysis	
· Western India and locals : Mainstay	
· Hindustan Unilever and Tata Global : Quiet.	

Darjeeling	
Market Report	
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	2019/20			2018/19			UPTO SALE 15		
	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	2019/20	2018/19	2017/18
	CTC LEAF	149.27	121.26	28.01	116.00	122.81	-6.81	133.28	117.68
DUST	129.51	109.19	20.32	107.34	103.33	4.01	113.60	106.11	115.53
TOTAL	147.34	118.60	28.74	114.91	119.63	-4.72	129.85	116.11	114.93
ORTHODOX	236.74	190.89	45.85	174.89	183.99	-9.10	213.94	179.70	210.18
DARJEELING	259.86	212.45	47.41	-	-	-	226.63	0.00	388.01
ALL TEAS	160.75	125.88	34.87	123.78	143.02	-19.24	139.94	129.81	117.90

KOLKATA AUCTION AVERAGES						
SALE	14	15	16	17	18	19
CTC LEAF	2018/19	121.26	149.27			
	2017/18	122.81	116.00	145.03	145.08	151.96
DUST	2018/19	109.19	129.51			
	2017/18	103.33	107.34	167.90	173.76	173.53
TOTAL	2018/19	118.60	147.34			
	2017/18	119.63	114.91	147.20	150.41	156.77
ORTHODOX	2018/19	190.89	236.74			
	2017/18	183.99	174.89	216.06	219.76	230.44
DARJEELING	2018/19	212.45	259.86			
	2017/18	-	-	798.34	167.00	860.23

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 15



Kolkata Grade Wise Averages Orthodox Upto Sale 15



OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST												
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	397,713	271,448	149.53	32%	467,148	354,819	124.62	24%	864,861	626,266	135.42	28%
FANNINGS	127,462	71,273	159.76	44%	92,423	64,627	135.16	30%	219,885	135,900	148.06	38%
LEAF SEC.	30,649	21,535	111.37	30%	77,226	76,207	95.54	1%	107,875	97,742	99.03	9%
LEAF TOTAL	555,823.7	364,255.2	149.28	34%	636,797.5	495,652.6	121.52	22%	1,192,621.2	859,907.8	133.28	28%
DUST	60,769	31,333	141.69	48%	125,095	103,869	115.79	17%	185,863	135,201	121.80	27%
DUST SEC.	12,634	7,678	80.85	39%	42,038	38,597	91.41	8%	54,672	46,275	89.66	15%
DUST TOTAL	73,402.7	39,011.0	129.72	47%	167,132.6	142,465.4	109.19	15%	240,535.3	181,476.3	113.60	25%
TOTAL	629,226.4	403,266.2	147.39	36%	803,930.1	638,118.0	118.77	21%	1,433,156.5	1,041,384.2	129.85	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX												
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	27,573	26,967	268.26	2%	20,870	20,744	225.94	1%	48,442	47,711	249.86	2%
BROKENS	36,498	30,812	241.68	16%	25,828	23,431	219.91	9%	62,326	54,243	232.28	13%
FANNINGS	50,494	8,070	132.67	84%	54,017	8,360	133.59	85%	104,511	16,430	133.14	84%
SECONDARY	2,579	2,579	167.68	0%	14,462	14,462	126.67	0%	17,040	17,040	132.88	0%
ORTH. TOTAL	117,142.8	68,427.7	236.51	42%	115,177.5	66,996.4	190.88	42%	232,319.6	135,423.4	213.94	42%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING												
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	1,148	440	684.78	62%	2,102	1,373	324.69	35%	3,250	1,812	412.07	44%
BROKENS	958	0	0.00	100%	5,077	1,328	194.07	74%	6,035	1,328	194.07	78%
FANNINGS	4,536	1,247	109.93	73%	4,629	1,249	108.62	73%	9,164	2,496	109.28	73%
DARJ. TOTAL	6,640.9	1,686.5	259.84	75%	11,807.9	3,949.6	212.45	67%	18,448.8	5,636.1	226.63	69%

PRICE RANGE	CTC LEAF					DUST				
	2019/20		UP TO SALE 15			2019/20		UP TO SALE 15		
	SALE 15	SALE 14	2019/20	2018/19	2017/18	SALE 15	SALE 14	2019/20	2018/19	2017/18
BELOW 100	3.29	30.17	18.78	32.67	27.43	20.64	35.43	32.25	53.20	17.26
BETWEEN 100.00-119.99	21.08	25.79	23.79	19.29	40.93	32.26	38.47	37.14	11.83	47.93
BETWEEN 120.00-139.99	37.78	24.91	30.36	26.00	18.02	19.50	22.07	21.52	22.23	24.22
BETWEEN 140.00-159.99	8.78	7.79	8.21	11.32	7.99	5.39	2.29	2.96	8.56	8.33
BETWEEN 160.00-179.99	3.75	4.30	4.07	4.33	0.92	3.19	0.79	1.31	1.74	0.49
BETWEEN 180.00-199.99	2.92	1.12	1.88	1.35	0.68	4.07	0.20	1.03	0.63	1.14
BETWEEN 200.00-219.99	10.53	1.93	5.57	1.27	1.62	11.2	0.40	2.72	1.40	0.34
ABOVE 220	11.86	4.00	11.86	3.77	2.42	3.74	0.35	1.08	0.41	0.28

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2019/20		UP TO SALE 15				% OF TEAS SOLD	2019/20		UP TO SALE 15
	SALE 15	SALE 14	2019/20	2018/19	2017/18			SALE 15	SALE 14	2019/20
BELOW 140	13.11	33.42	23.11	30.13	14.90	BELOW 300.00	73.90	73.74	73.80	
BETWEEN 140.00-159.99	1.78	7.41	4.55	8.23	2.84	BETWEEN 301.00-400.99	5.05	14.22	5.62	
BETWEEN 160.00-179.99	2.91	3.96	3.43	6.95	11.57	BETWEEN 401.00-500.99	0.00	12.03	14.29	
BETWEEN 180.00-199.99	1.34	4.14	2.72	10.39	4.00	BETWEEN 501.00-600.99	0.00	0.00	0.00	
BETWEEN 200.00-219.99	3.19	6.94	5.04	13.63	16.84	BETWEEN 601.00-700.99	0.00	0.00	0.00	
ABOVE 220	77.68	44.12	61.15	30.68	49.85	ABOVE 701.00	21.02	0.00	6.29	

FUTURE FRESH OFFERING (IN PACKAGES)																
SALE NO	THIS YEAR-2019						LAST YEAR-2018						DIFFERENCE			
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	
16	24678	9541	496	2489	37204	26252	6023	31	2054	34360	-1574	3518	465	435	2844	
17	32853	18292	699	7647	59491	29606	13374	477	5800	49257	3247	4918	222	1847	10234	
18	53471	33580	2562	16545	106158	43059	29431	969	11041	84500	10412	4149	1593	5504	21658	
TOTAL	111002	61433	3757	26681	202853	98917	48828	1477	18895	168117	12085	12585	2280	7786	34736	

